



**THALINDUSTRIES**  
CORPORATION

# The Thal Industries Corporation Limited (PSX: TICL)

Corporate Briefing

January 27, 2023

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# Company Profile - Introduction

- Incorporated as a public limited company on Sep 07, 1953
- Commenced its business as a sugar manufacturer on Mar 26, 1954
- Listed on Pakistan Stock Exchange in 1955
- Has two production units:
  - I. Unit 1 - Layyah Sugar Mills , Layyah
  - II. Unit 2 - Safina Sugar Mills , Lalian District Chinniot
- Provided employment to 604 employees during the year 2021-22

# Company Profile – Board of Directors



## CHAIRPERSON

Mrs. Qaiser Shamim Khan

## CHIEF EXECUTIVE

Mr. Muhammad Shamim Khan

## MANAGING DIRECTOR

Mr. Nauman Ahmed Khan

## DIRECTORS

Mr. Muhammad Shamim Khan (D)

Mrs. Qaiser Shamim Khan (D)

Mr. Adnan Ahmed Khan (D)

Mr. Nauman Ahmed Khan (D)

Mr. Muhammad Khan (D)

Mr. Abdul Wahid Khan (ID)

Mr. Muhammad Ashraf Khan  
Durani (ID)

ID: Independent Director

## AUDIT COMMITTEE

Mr. Muhammad Ashraf Khan Durani  
(Chairman)

Mrs. Qaiser Shamim Khan  
(Member)

Mr. Adnan Ahmed Khan  
(Member)

## COMPANY SECRETARY

Mr. Wasif Mahmood

## CHIEF FINANCIAL OFFICER

Mr. Hafiz Muhammad Arif

# Company Profile – Production Units & Products

## Unit 1: Layyah Sugar Mills

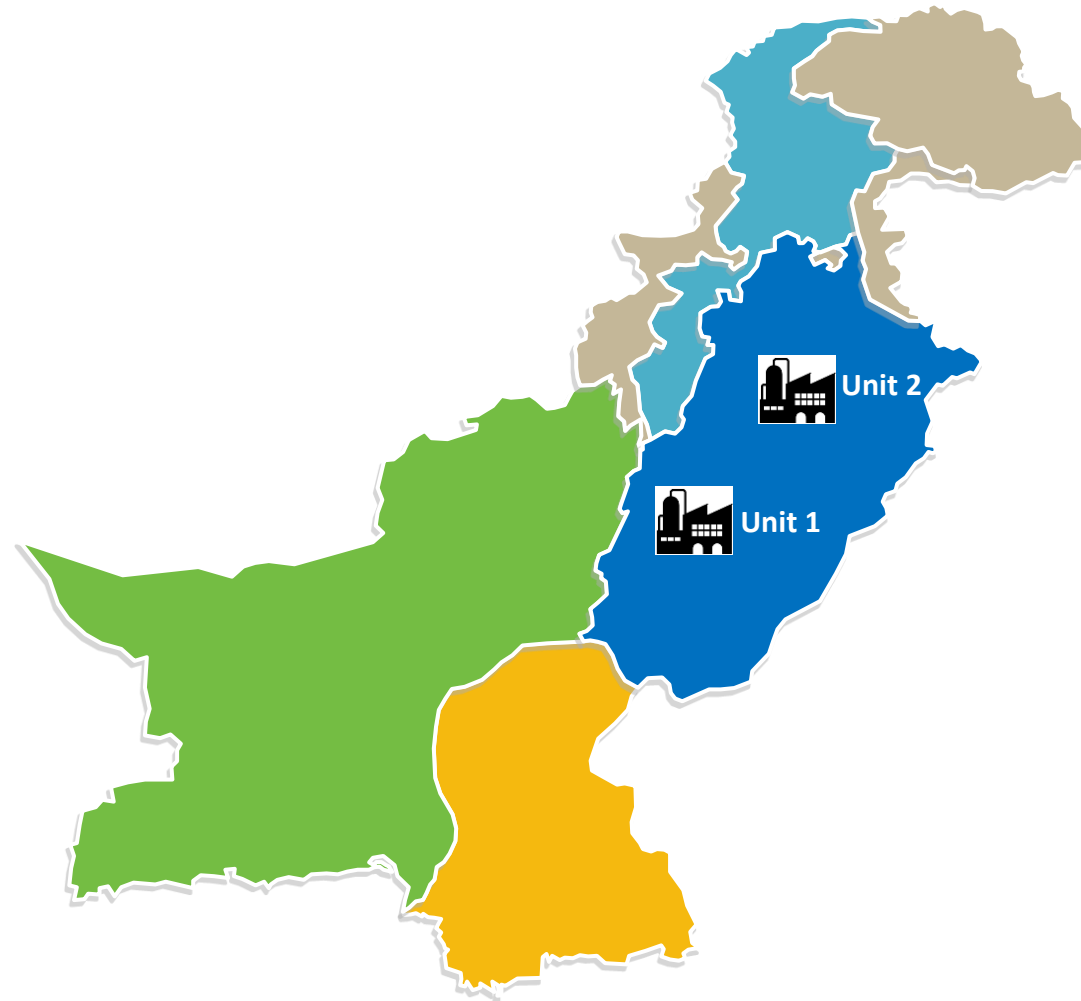
Designated sugarcane crushing capacity of 15,000 TCD

Bagasse based power generation capacity of more than **45MW**

## Unit 2: Safina Sugar Mills

Designated sugarcane crushing capacity of 8,000 TCD

Bagasse based power generation capacity of more than **13MW**



**Selling 22.5MW of electricity to CPPA(G)L from Unit-1, under Bagasse Based Upfront Tariff Policy 2013**

## Products



Ultra White Refined Sugar  
ICUMSA: <45



White Refined Sugar  
(Fine Grain)  
ICUMSA: <60



White Refined Sugar  
ICUMSA: <100

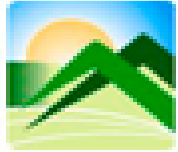


Molasses  
BRIX: 90 Degrees  
PURITY: 48%



Bio Fertilizer  
ORGANIC CARBON: ~25%

# Company Profile – Associated Businesses & Certifications



**ALMOIZ**  
INDUSTRIES LIMITED



Corporate Member



**Baba Farid**  
Sugar Mills Limited



**Moiz Textile Mills Ltd**



**Naubahar Bottling Company  
(Pvt) Ltd.**



# Company Profile – Our Vision & Values

“Leading through quality and innovation”



**PIONEERING NEW IDEAS**  
To drive business growth.



**BUILDING TRUSTING RELATIONSHIP**  
To convert key stakeholders to advocate.



**ENSURING QUALITY AT ALL LEVELS**  
To aim for excellence.



**PROMOTING SUSTAINABLE FUTURE**  
To protect and enrich our communities.



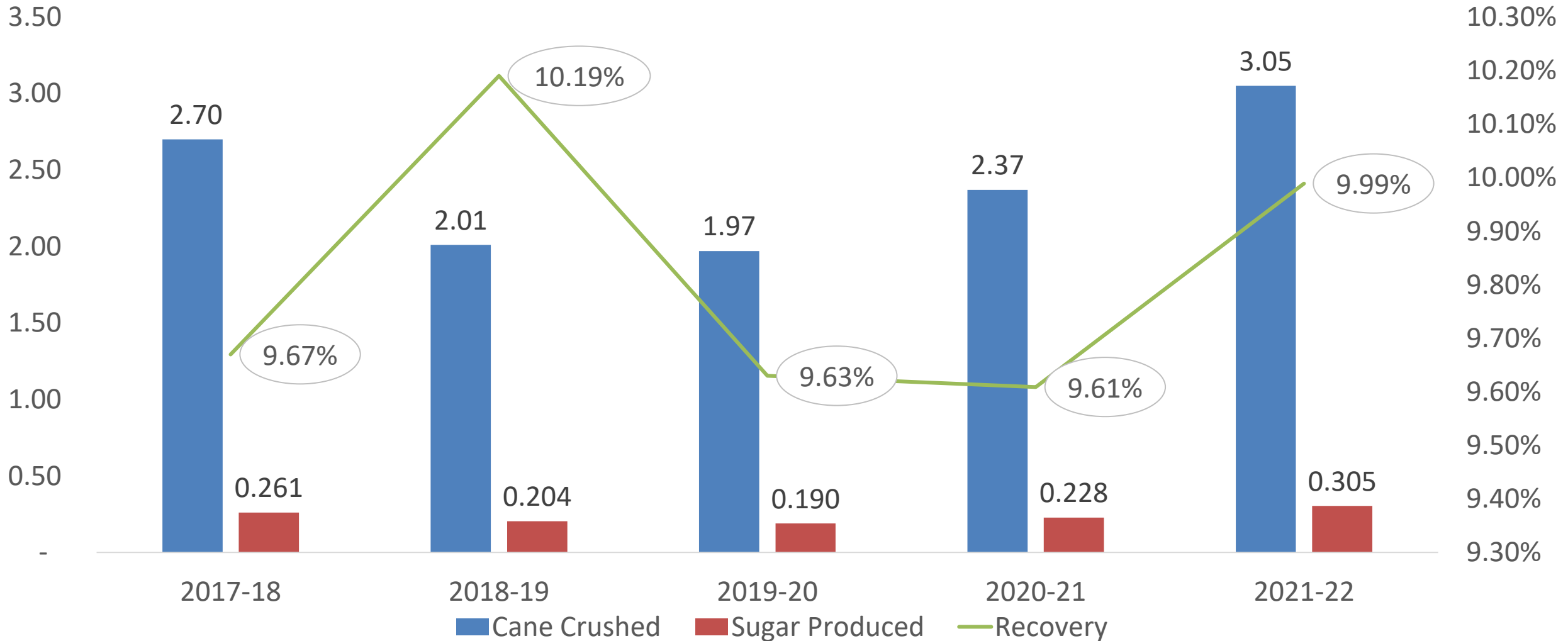
**ADVANCING THROUGH TECHNOLOGY**  
To improve productivity and quality.



**RESPECTING AND WINNING TOGETHER**  
To develop high-performance teams.

# Financial Review – Operational Highlights

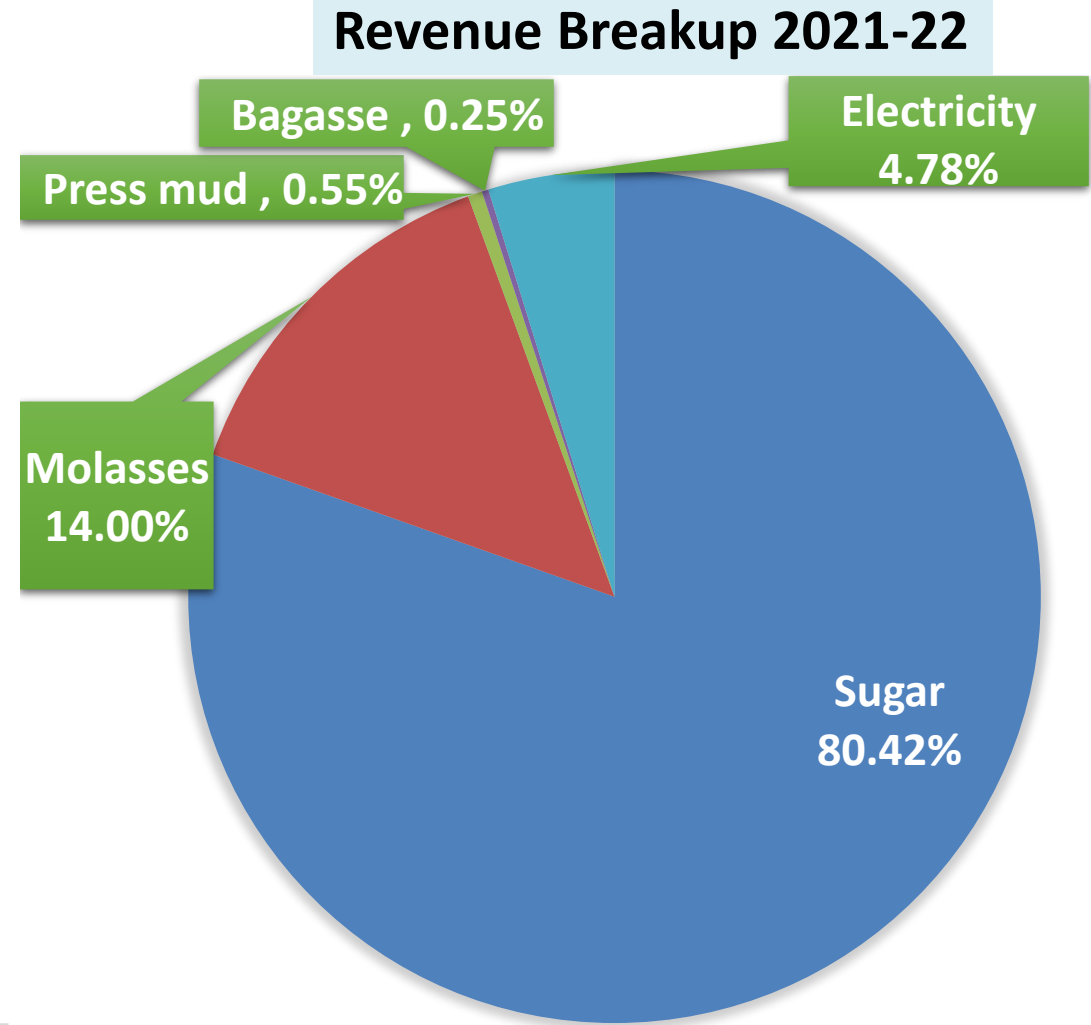
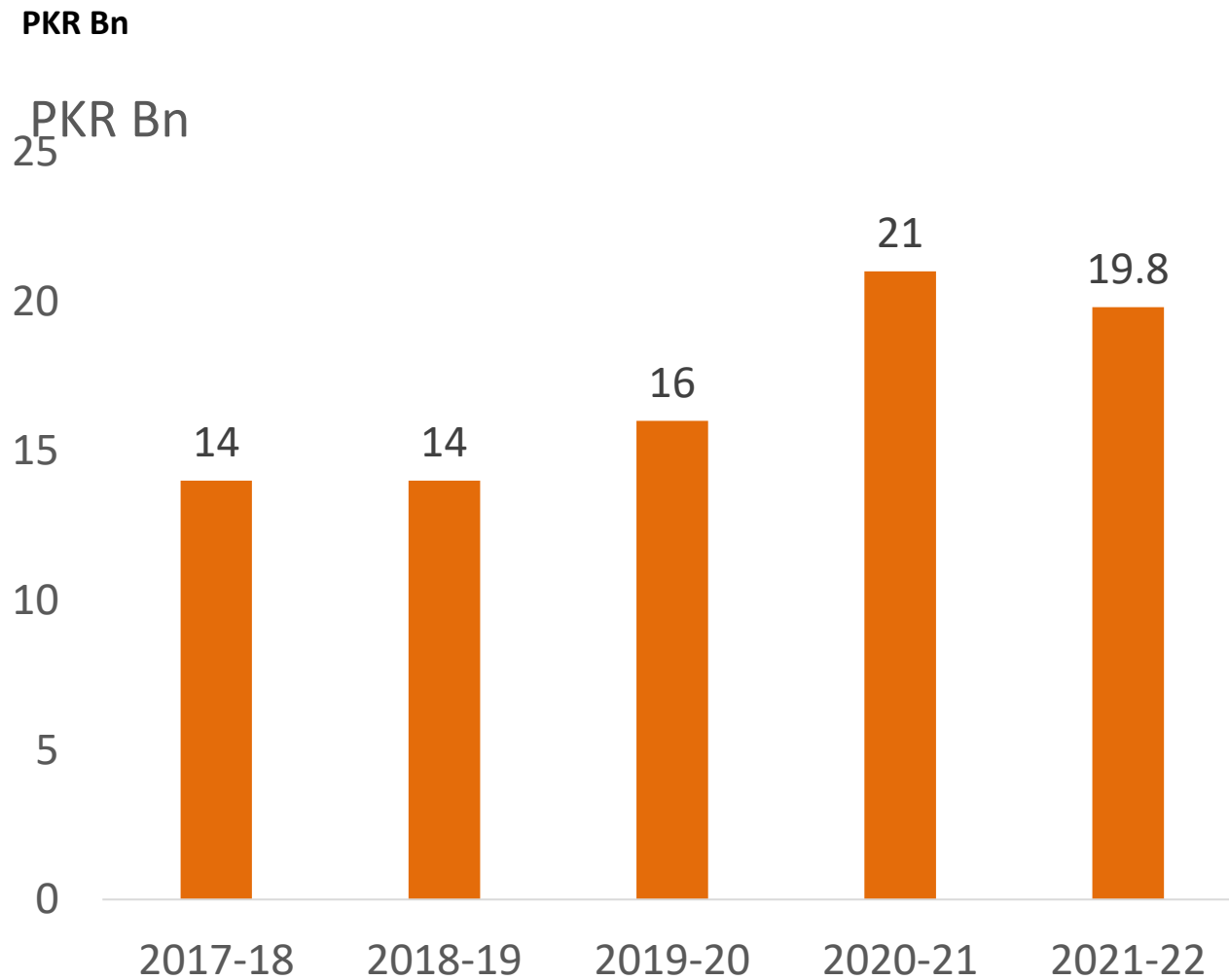
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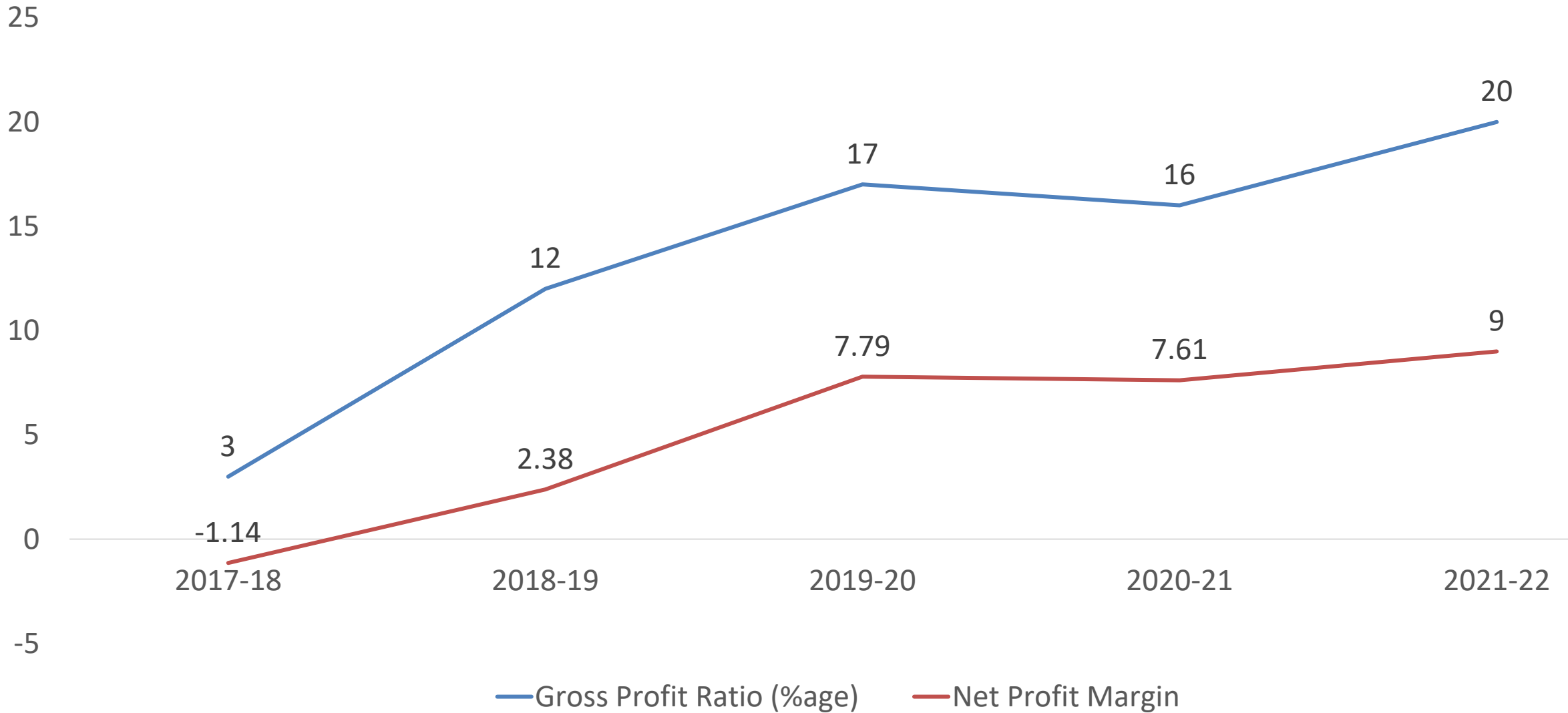


# Financial Review – Net Sales

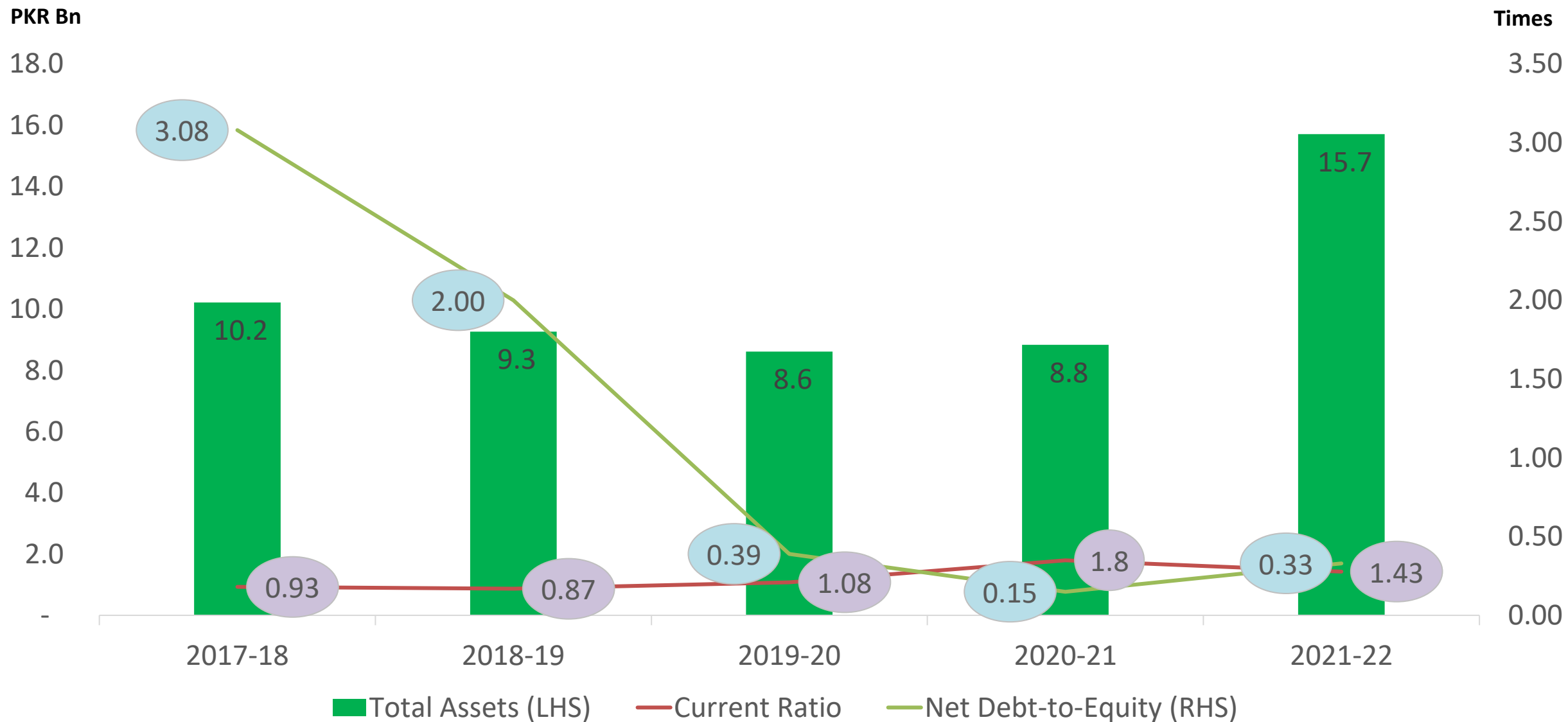
Sales grew at 5-year CAGR of 8.2%



# Financial Review – Gross Profit & Net Profit Margins

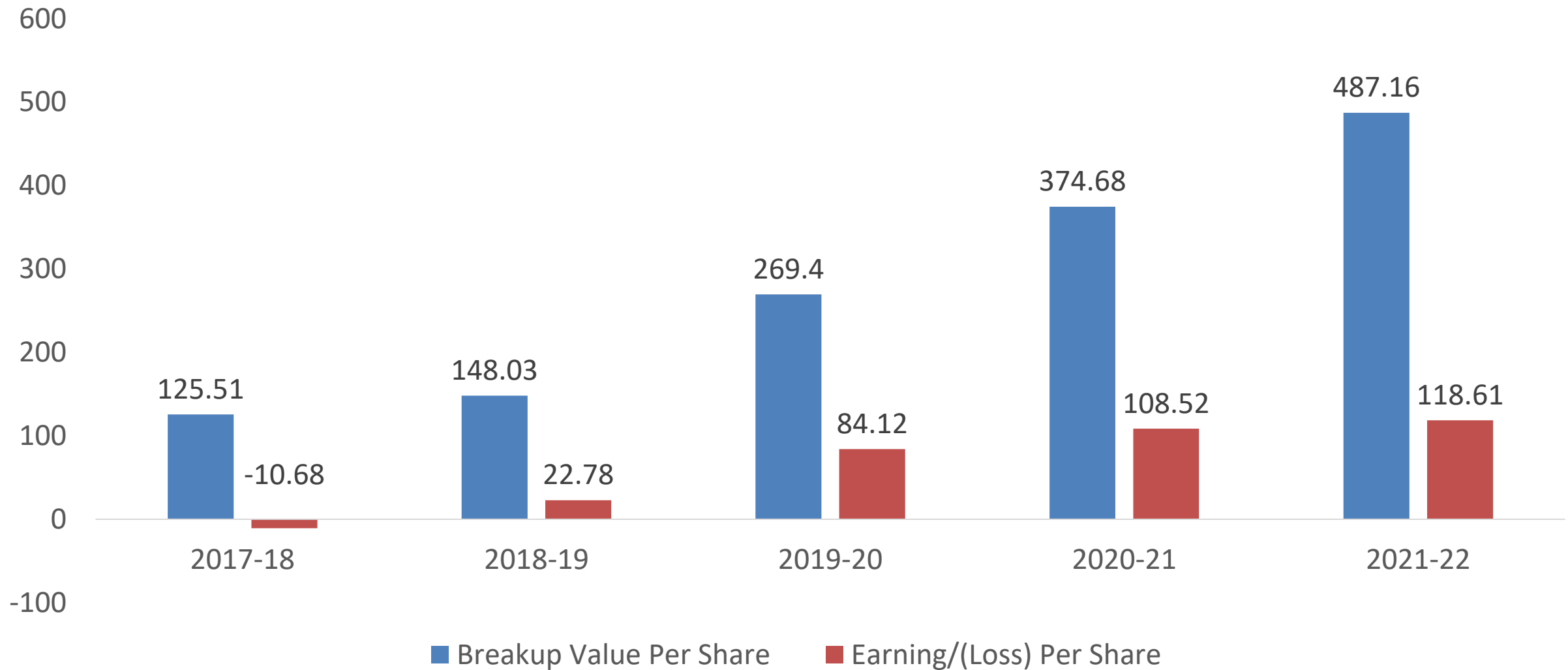


# Financial Review – Total Assets, Current Ratio & Net Debt/Equity

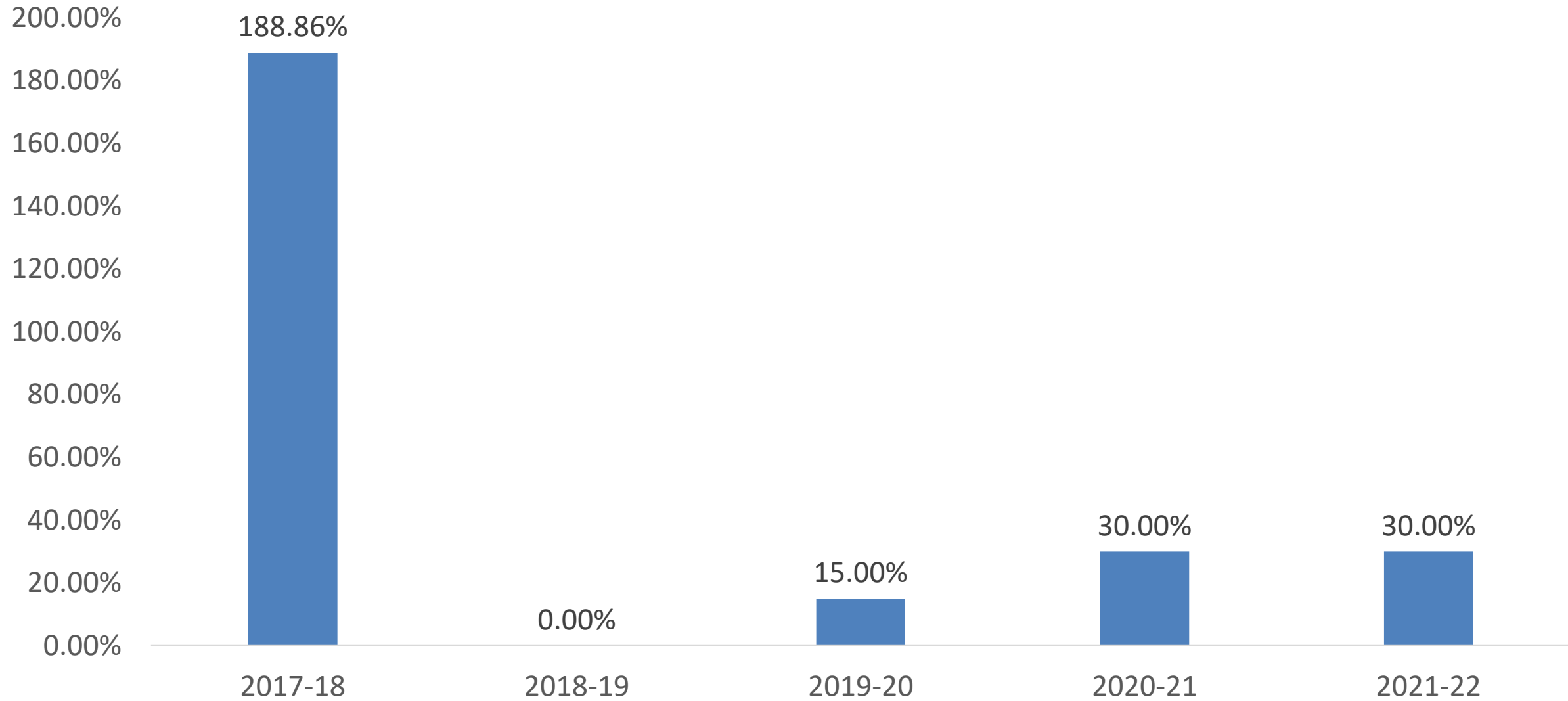


# Financial Review – EPS & BVPS

PKR/Share



# Financial Review – Dividend Paid



**\*Approved by the BOD**

## Future Outlook

- Industry demands sugar export permission due to sugar opening stock as well as expectedly high production in current season.
- Government has fixed a support price of Rs.300/maund for sugarcane. This will substantially burden the mills unless export is allowed by GoP.
- State Bank of Pakistan (SBP) has increased base rate by 800 bps.
- Molasses and bagasse prices are expected to remain high partially due to Rupee devaluation.

# Questions & Answers



**Thank You!**